

*HP Hungary-NOREG reseller of the month
27/08/2010*

Resellers of the Month – Hewlett-Packard Hungary and NOREG

Congratulations to Hewlett-Packard Hungary and NOREG – Radware’s resellers of the month. HP Hungary and NOREG were responsible for facilitating a major deal with the MKB Bank – Hungary’s foreign trade bank. The deal included the sale of an SSL acceleration and load balancing solution, and accounted for 40% of the quarterly quote for that particular sub-region, making it the largest sale in Q2 and in the banking industry for the sub-region. HP Hungary is Radware’s most active business development partner in the region, and beat out both Cisco and F5 to make the deal. NOREG is the SSP partner behind HP, and is responsible for all implementation and support of HP solutions in the region.